



January 30, 2012

Dear Respondent:

For the purpose of evaluating interbank liabilities exposure, this letter shall serve as evidence of the capital adequacy of **Bankers' Bank of the West** for the period ending December 31, 2011. You can also obtain information on "upstream" banks we sell fed funds to by clicking on "Fed Funds Exhibit A" in the Quick Links section on the home page of our website www.bbwest.com. Information on upstream banks is not available until Call Report information is published.

As you will note, Bankers' Bank of the West's capital ratios exceed those required to be classified as "Well" Capitalized according to Regulation F. Please be advised, however, that this disclosure is made solely for the purpose of evaluating interbank liability exposure and may not constitute an accurate representation of the bank's overall financial condition or prospects.

REGULATION F

FOURTH QUARTER 2011
FINANCIAL HIGHLIGHTS
(unaudited)

Year-to-Date Net Income	\$1,824,000
Quarterly Average Assets	\$374,975,000
<u>Capital:</u>	
Leverage Ratio	8.67%
Tier 1 Risk-Based Capital Ratio	16.64%
Total Risk-Based Capital Ratio	17.93%
Loans 30 thru 89 Days Past Due & Still Accruing to Total Loans	.53%
Non-accrual Loans to Total Loans	7.82%
Non-accrual Loans and OREO to Total Assets	6.05%
Allowance for Loan and Lease Losses to Total Loans	4.34%
Return on Average Assets	.49%
Return on Average Equity	5.59%
Net Interest Margin	2.40%

According to Regulation F, a bank is considered "Well" capitalized if:

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|--|--------|----------------|
| 1) its Leverage Ratio is; | 5.00% | or greater and |
| 2) its Tier 1 Risk-based Capital Ratio is; | 6.00% | or greater and |
| 3) its Total Risk-based Capital Ratio is; | 10.00% | or greater. |

Alice M. Voss, Exec. Vice President & CFO
Bankers' Bank of the West, Denver, Colorado