

Regulatory Safety and Soundness

- Safety and soundness examination preparation
- Enforcement action compliance consultation and assistance
- Consultation and assistance in responding to regulatory issues
- Charter conversion consultation
- Bank holding company and affiliate strategy consultation



Regulatory Compliance Risk Management

- Board oversight assessment
- Product risk assessment
- Compliance examination preparation
- Internal control effectiveness testing
- Training program assessment
- Review of MIS systems supporting the compliance function
- Compliance vendor management process review
- Consultation in addressing or responding to regulatory compliance issues

Organizational Change and Effectiveness

- Executive coaching and leadership training
- Team leadership development
- Customized leadership and team training
- Organizational cultural assessment
- Assessment and process development for leading organizational change
- Individual and team assessment (social and emotional intelligence profiling)
- Communication skills development
- Facilitation

Organizational Support

- Regulatory report preparation
- Core software utilization
- Accounting and accounts payable function reviews



Bank Strategies LLC is a Denver, Colorado-based consulting firm founded in 1982, also doing business as BBW Consulting Solutions. Our team of professionals draws from nearly 200 years of collective industry experience as bankers, consultants and regulators to assist your institution with its unique needs.

www.bankstrategiesllc.com

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OUR SERVICES

Bank Strategies LLC also provides services as BBW Consulting Solutions under a joint marketing agreement with Bankers' Bank of the West, Denver, Colorado. Bank Strategies LLC and Bankers' Bank of the West are not affiliates.

Strategic Planning and Leadership

- Strategic planning facilitation
- Strategic plan development
- Plan monitoring and tracking
- Business strategy assessment and consultation
- Strategic leadership facilitation



Credit Risk Management

- Independent loan review
- Loan portfolio acquisition due diligence
- Problem loan consultation and strategy development
- ALLL review, consultation and preparation
- Loan policy and procedure review and development
- Loan documentation system review and consultation
- Credit administration workflow and structure consultation

Profitability Enhancement

- Expense reduction analysis and efficiency assessment
- Business unit profit improvement
- Branch profitability analysis and reporting
- Branch rationalization analysis
- Loan growth and concentration consultation
- Corporate structure alignment to maximize efficiencies

BSA/AML Compliance

- Independent test/review of BSA compliance program effectiveness
- Consultation and assistance in responding to regulatory issues and questions
- BSA examination preparation and guidance
- Training for directors, management and staff

Acquisition and Expansion

- De Novo bank consultation and feasibility studies
- Due diligence assistance
- Regulatory application assistance
- Business plan development
- Branch expansion consultation
- Buy/sell considerations
- Capital planning
- New product/service assessments and consultation
- Market growth opportunity consultation

Enterprise Risk Management and Corporate Governance

- Corporate governance structure review and consultation
- Enterprise risk management assessment and consultation
- Scorecard development and management information systems assessments
- Audit assessment and coverage
- Director training
- Board/CEO performance evaluation/assessment
- Corporate record consultation (board and committee minutes)

Management and Staffing

- Management/staffing qualifications assessments
- Organizational structure review
- Management succession planning consultation

Performance Management

- Performance evaluation systems design
- Incentive compensation consultation
- Salary and benefits comparisons and analysis
- Corporate goal and development and performance evaluation system alignment

