

# Boost your lending capabilities.

Our goal is the same as yours: to keep high-value customers at community banks. As your trusted correspondent lending partner, we offer a wide range of solutions to help you **manage risk**, **increase opportunities**, and **attract and retain** key business clients.



## Loan Participations

- + Ability to provide credit facilities beyond your lending limits
- + Overline, share-the-risk, and concentration management
- + Loan types include, but not limited to:
  - Real estate loans—term commercial real estate, residential construction, and commercial construction
  - Agricultural loans—operating, equipment, and real estate
  - Commercial loans—operating lines of credit, equipment, and other financing

## Solutions for Financial Institutions

- + Bank stock loans to holding companies, officers, or directors
- + Reg O loans to officers or directors

## Federal Funds Lines of Credit

- + Unsecured or secured

## Key Advantages

- + We can serve as a flexible extension of your loan department, enabling you to obtain and keep quality loans for your community bank.
- + We're not a competitor. We will never solicit loan business directly from one of your customers.
- + Every loan request receives prompt, thorough attention from our knowledgeable team.

## Let's Connect

Call **800-873-4722** or email **info@bbwest.com** to talk to one of our knowledgeable team members.

